

## PRICING SCHEDULE

### Small Office Home Office [Less than 5,000 pages per month]

	6 Month Commitment	Quarterly Commitment	Monthly Commitment
Under 20ppm	\$100	\$120	\$185
Above 20 ppm & below 30 ppm	\$130	\$140	\$250

### Workgroup Systems [More than 5000, Less than 15,000 pages per month]

	6 Month Commitment	Quarterly Commitment	Monthly Commitment
Between 30 and 40 ppm	\$205	\$225	\$300
Around 45 ppm	\$295	\$315	\$450

### High Volume Systems [Above 15,000 pages per month]

	6 Month Commitment	Quarterly Commitment	Monthly Commitment
Around 45ppm	\$295	\$315	\$450
60ppm & above.	\$350	\$375	\$550

### Color Systems

	6 Month Commitment	Quarterly Commitment	Monthly Commitment
Business Color Systems (Below 30	\$200	\$225	\$275
Business Color Systems (Above	\$350	\$375	\$450

### Maintenance Packages (Select the one that best fits your needs)

	Platinum	Gold	Silver
Black & White Systems (FREE 1000 pages per month)	Minimum 15,000 pages per month 1 cent per page	Minimum 7500 pages per month 1.5 cents per page	No minimum 2 cents per page
Color Systems	Minimum 5000 color copies 10 cents per page	Minimum 2500 color pages 12 cents per page	No minimum 15 cents per page

### Other Probable One Time Costs

	Color Systems	High Volume	SOHO/ Workgroup
Delivery	\$250	\$250	\$200
Network Installation (3 computers or less)	\$200	\$200	\$200
Equipment Return	\$250	\$250	\$200
Training	FREE	FREE	FREE

**PROGRAM OVERVIEW:** The Magnum Group is the pioneer for Hardware As A Service (HaaS) programs for businesses of all sizes. We created this program for the following reasons:

1. Businesses would prefer not to sign long term leases anymore. Today's business environment makes it more difficult to predict needs and requirements so why tie yourself up in a 3, 4 or 5 year office equipment lease.
2. Credit checks by leasing companies are becoming more and more stringent. This means that businesses not meeting the threshold have to spend large amounts of money to buy a copier / printer rather than using that money for growing their business and keeping cash flow.
3. New businesses (less than 2 years) never get approved by most leasing companies. Magnum intends to address this issue and provide the required high speed systems to them too.
4. Technology is getting outdated quicker. You can keep pace with what is right for your office - rather than being dictated by typically non-cancellable lease agreements.
5. The monthly cost reflect a 15% to 40% savings over a similar 36 month lease for the same system. Magnum intends to deliver great value at a great price.
6. Under this model, Magnum's customer service department is put to the test every day. We have to deliver excellent service to you on a consistent basis - month after month, or we risk losing you as a client.

## FREQUENTLY ASKED QUESTIONS - FAQ'S

*Can I keep my machine longer than 6 months?*

Yes. You may continue on a month to month basis or sign up for an additional 3 or 6 month term and get the advantage of lower costs associated with a Quarterly or Six Month commitment.

*Is there a credit check?*

There is no credit check - all businesses qualify. So a new business also qualifies. No application fees either.

*Is there a security deposit?*

Yes, we charge a security deposit equivalent to two (2) months rental. The deposit is promptly refunded when the unit has been returned to us. There may be deductions for excessive wear & tear or damage.

*Is there a billing cycle?*

The billing cycle begins on the day installation was completed and proceeds on a month to month basis. For e.g if the unit was installed on January 19th, the billing cycle ends on February 18th

*What if I want to cancel ahead of the original term that we signed on for?*

We charge a cancellation fee of \$ 350.00 - that's it. No additional fees. You will also be responsible for the full rental of the then current month. If you are on a month to month program, you may cancel at any time - you will be responsible for the current billing cycle in full. Please note that equipment return charges will still apply.

*What is included in the Maintenance package?*

All units are covered under a comprehensive maintenance program for 1000 b/w pages per month. The maintenance package covers the system for all repair necessitated by the regular usage of the unit. We cover all parts, labor and toner for the units provided. We guarantee Next Day Service although very often same day service is provided.

*What if we want to change the unit - say change a b/w unit to a color unit?*

You may change units at any time - simply pay the applicable delivery and installation costs of the new unit plus the return of the older unit.

*What if the equipment is damaged at our location?*

You would be required to maintain adequate & proper insurance coverage on the units. You could easily cover it under your existing office insurance policy - designating Magnum Group Inc as the loss payee. Alternatively we can provide insurance at an additional cost.

*What if the unit provided constantly requires service?*

This would be an issue for both of us. We will replace the unit with a similar or better system at no additional cost. You are 100% covered against equipment malfunction. We will also credit all rental fees during the period the equipment was not working.

*What are the standard features of the systems provided?*

All our systems come standard with the following : Copying function, Printing Function, Automatic Document Feeder, Duplex Unit (two-sided printing), 2 paper trays and a stand if applicable. The optional features are fax, scanning, stapler finishing, additional memory, 2 additional paper trays and Postscript 3 for Mac Printing.

*Do you accept credit cards?*

Yes we do. There would be 3% additional transaction fee for credit card payments. If so desired, the payments could be automatically deducted on the designated day each month.

*Isn't this similar to just renting a copier / printer?*

Yes & No. Yes because the concept is based on renting. No because the typical rental cost is much much more and is tailor made for extreme short term rentals - a few days at a time. Besides, most of the service providers in that sector provide limited on-site service. Our research shows that in the current rental market, the overall customer experience leaves a lot to be desired. Magnum aims to positively influence the customer buying experience and also provide this much needed service to the business community.

*What if I have more questions?*

Please email [rentals@usamagnum.com](mailto:rentals@usamagnum.com) and you would get a reply within 4 hours or call 800.893.1183 for a quicker response.